## Message Text

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INFO OCT-01 EUR-12 ISO-00 SP-02 USIA-06 AID-05 NSC-05 EPG-02 SS-15 STR-04 OMB-01 CEA-01 CIAE-00 COME-00 FRB-03 INR-07 NSAE-00 XMB-02 OPIC-03 LAB-04 SIL-01 /081 W

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R 091550Z JUN 77 FM AMEMBASSY ROME TO SECSTATE WASHDC 5198 TREASURY DEPT WASHDC

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E.O. 11542: N/A TAGS: EFIN, IT

SUBJECT: FURTHER DISMANTLING OF LIRA PROTECTIVE MEASURES

REF: A. 1976 ROME 16171 B. 1976 ROME 7543

PASS FRB

1. EFFECTIVE JUNE 10 THE REQUIREMENT THAT ITALIAN EXPORTERS
FINANCE OFFSHORE 50 PERCENT OF CERTAIN EXPORT CREDIT CONTRACTS IS
HALVED TO 25 PERCENT. THIS REQUIREMENT WAS ESTABLISHED AT THE LEVEL O
F 30 PERCENT IN MAY 1976 AND RAISED TO 50 PERCENT LAST OCTOBER
AS AN EMERGENCY MEASURE TO STABLIZE THE LIRA. THE REQUIREMENT
COVERS EXPORTS INVOICED IN FOREIGN EXCHANGE AND PAYABLE WITHIN
120 DAYS. EXPORTERS NOW ARE OBLIGED TO FINANCE IMMEDIATELY
25 INSTEAD OF 50 PERCENT OF THE VALUE OF SUCH EXPORTS IN FOREIGN
EXCHANGE. THIS MEASURE REQUIRES EXPORTERS TO BORROWN
ABROAD TO MEET THIS OBLIGATION, WHICH STRENGTHENS THE LIRA EXCHANGE RATE
BY RAISING THE SUPPLY OF FOREIGN EXCHANGE AND THE
DEMAND FOR LIRA IN THE FOREIGN EXCHANGE MARKET.
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2. THIS MOVE COMES AT THE BEGINNING OF SEASONALLY STRONG PERIOD FOR THE LIRA, I.E., THE MONTHS OF MAXIMUM RECEIPTS FROM TOURISM, AND AFTER AN ENORMOUS BUILD-UP OF ITALIAN BANK BORROWINGS FROM FOREIGNERS. THE NET-FOREIGN DEBTOR POSITION OF ITALIAN BANKS WAS \$5.7 BILLION IN MID-MAY, UP FROM \$3 BILLION AT END 1976. A SIGNIFICANT, PERHAPS MAJOR, PART OF THIS INCREASE HAD BEEN

STIMULATED BY THE FOREIGN EXCHANGE FINANCING OF EXPORTS REQUIREMENT. DURING THE EARLIER MONTHS OF THIS YEAR, THE GROWING FOREIGN INDEBTEDNESS OF THE BANKS SERVED TO FINANCE THE DEFICIT OF THE BALANCE OF PAYMENTS. DURING THE RECENT PERIOD, HOWEVER, IT HAS CONTRIBUTED TO AN INCREASE IN OFFICIAL RESERVES AND IS NOT NEEDED IN THE NEAR TERM. THE PRACTICAL EFFECT OF THE REDUCTION OF THIS PARTICULAR CAUSE OF FOREIGN BORROWING MAY NOT BE LARGE, HOWEVER, BECAUSE THERE REMAIN IN PLACE THE CEILINGS ON BANK LIRA LENDING, WHICH ALSO ACT AS A STRONG STIMULUS TO BORROWING ABROAD.

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## Message Attributes

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